The Equal Access Loan

RefuAid Hope.Resilience.Unity

Portfolio Report: January 2024

"My journey has been a remarkable testament to resilience and determination. After I left my homeland, I embarked on a treacherous journey in search of safety and a chance to rebuild my life. After overcoming numerous obstacles, I arrived in a new country, where I faced the daunting task of navigating through unfamiliar systems and cultural barriers. Throughout my journey, I remained committed to my dream of becoming a healthcare professional and contributing to society. It required unwavering perseverance, countless hours of studying, and the support of mentors and fellow refugees who became my newfound family. Today, as a registered GMC professional, I am honoured to contribute my expertise and passion to the healthcare field, serving as a beacon of hope and inspiration for other refugees who are pursuing their own dreams amidst adversity. I express my deepest gratitude to RefuAid for their invaluable support in helping me overcome these obstacles. Their guidance and encouragement played a pivotal role in my success. Their support and assistance were instrumental in navigating the complexities and uncertainties I faced along the way. I am truly grateful for their dedication and belief in my abilities."

> S is a Paediatrician from Iraq with over 30 years of experience. He borrowed £5000 to complete his medical re-accreditation and is currently preparing for his MSRA specialisation exams whilst making repayments.

RefuAid Ltd. is an appointed representative of East Lancashire Moneyline (IPS) Limited, FCA reference no. 660597 RefuAid is a restricted charitable fund set up under the auspices of Prism the Gift Fund (charity no. 1099682)

THE EQUAL ACCESS LOAN

RefuAid's Equal Access Loan is an interest-free, character-based loan of up to £10,000 available to those with refugee status throughout the UK who require UK re-accreditation in order to return to work in the UK.

The loan is offered to:

- Those with refugee status in the UK
- Individuals who require financial support to sit UK accreditation exams.
- People who intend to work in the same field as they worked in in their home country.
- People who have already achieved the required level of English Language (if applicants haven't, they're referred to our English Language programme <u>https://refuaid.org/language</u>)

Each successful loan applicant has a personalised repayment schedule and learning plan, as well as a dedicated **caseworker** who supports them on their UK reaccreditation journey.



2023-24 UPDATE



In 2023, we migrated our loan portfolio over to our new administration partners, Moneyline Plc. RefuAid Ltd are now an Appointed **Representative** of Moneyline who are authorised and regulated by the Financial Conduct Authority. During the migration, we paused lending for 6 months (between January and June), but we're delighted to be back up and running with new loans and with minimal impact to our existing clients.



In June 2023, our Equal Access Loan Programme won The Charity Awards, in the Funding and Grant Making category.

Judges described the programme as "a real virtuous circle".

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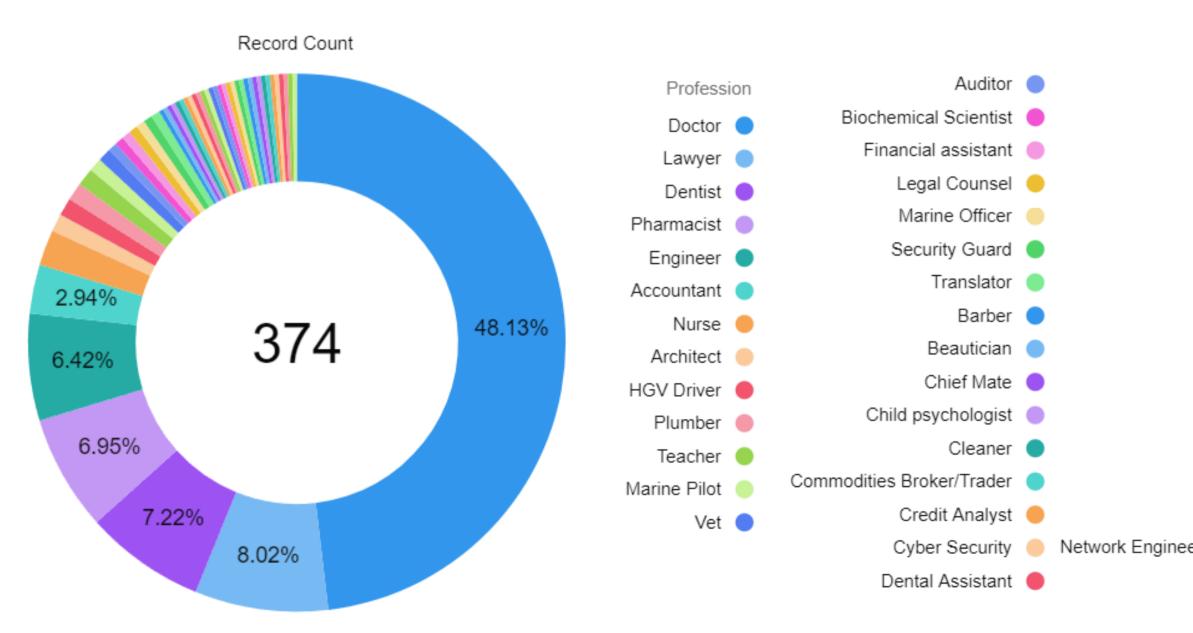




By the end of 2023, we reached the incredible milestone of having lent over **£2million** in requalification loans. A huge thank you to our donors, investors and supporters who have helped make this possible.

FULL PORTFOLIO

We have now made **374 requalification loans**, totalling **£2,014,733.87.** The average loan is now **£5,387**.



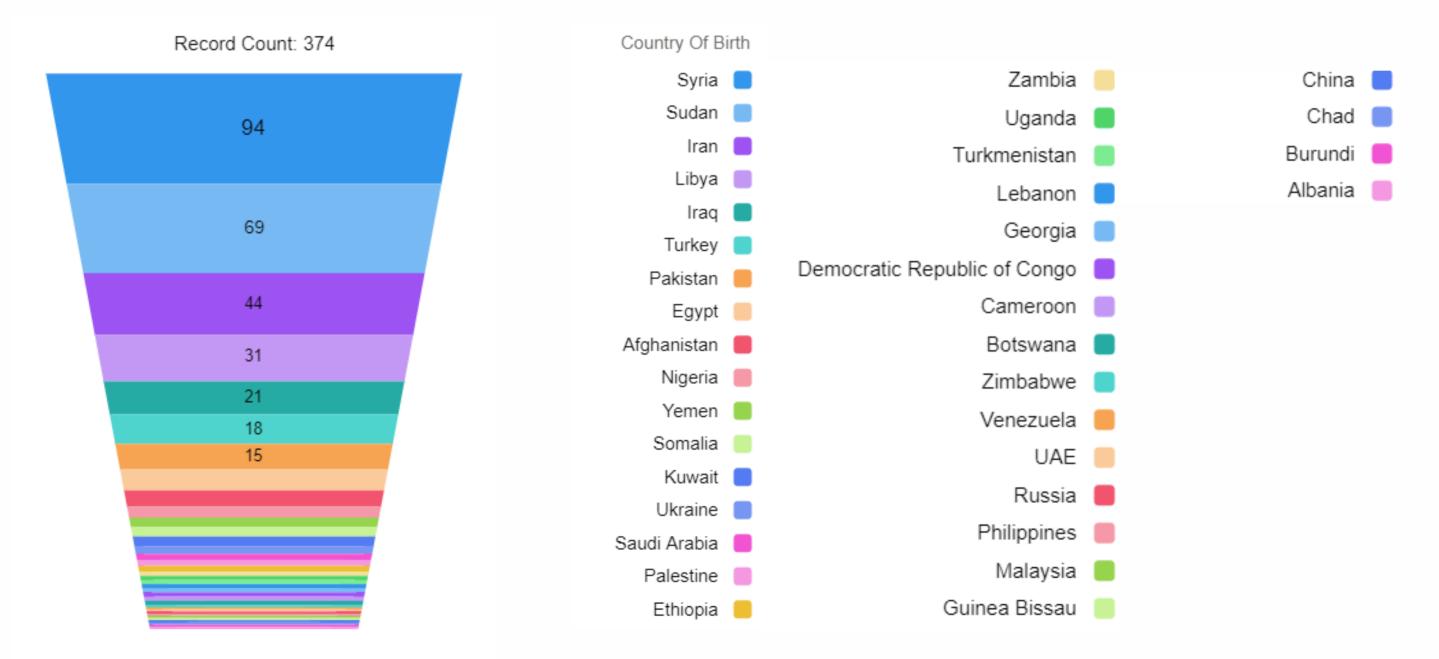
RefuAid Hope.Resilience.Unity

- Pharmaceutical sales
- Pharma Quality Assurance Auditor
 - Physician 🔴
 - Pilot 🛑
 - Production Manager 🥚
 - Product Manager 🥚
 - Public Health 🥚
 - Social Worker 🥚

- Dental Assistant
 - Dental Nurse
- Electrical Installer
- Graphic Designer
 - HR 🔵
- Immigration Advisor
 - Interpreter 🔴
- Learning & Development 🥚
 - Logistics 😑
- Masseuse Hijama Specialist 🥚
 - Medical Physicist
 - Microbiologist 🥚
 - Motorcycle Courier
 - Network Engineer
- Network Engineer Specialism Cloud Security Architect
 - Partnerships & Marketing

CLIENT DEMOGRAPHICS

Of the 374 loan clients, the majority come from **Syria**, **Sudan** and **Iran**.





CLIENT DEMOGRAPHICS

Over the years we have seen an **increase in female applicants**, compared to 2020 when the loan portfolio only had 25% women.



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Our loan is available nationwide, but the majority of applicants live in London, Wales and the North of England:

"I am really grateful for all the help and support I received from RefuAid over the years. It all started when I first came to the UK, **leaving behind my career at its peak**. I felt helpless considering the high cost of registering as a healthcare professional. A friend of mine recommended RefuAid, whom I contacted and they responded immediately. The application process was simple and easy to fill and within a few days I had got my university (OSPAP) fees paid. They helped in setting up a reasonable and flexible repayment plan. More importantly the team was very supportive and constantly checking on me and even provided guidance on the job application process.

Today I started a new job as a Pharmacy Manager and I am forever grateful to RefuAid for helping me to pursue my dream."

> L is a Pharmacist from Sudan. She took out a £10,000 Equal Access Loan in order to cover the cost of her OSPAP conversion course. She passed with incredibly high grades in 2019 and, after working as a pre-registration pharmacist, has now secured a job as a Pharmacy Manager on £52,000 per

> > year

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AVERAGE LOAN AMOUNTS

By Top 5 Professions £10,000 **f8433** £8,000 £7257 £6651 £6,000 £4,000 £2,000 £O Doctor Lawyer Dentist Pharmacist





REPAYMENTS

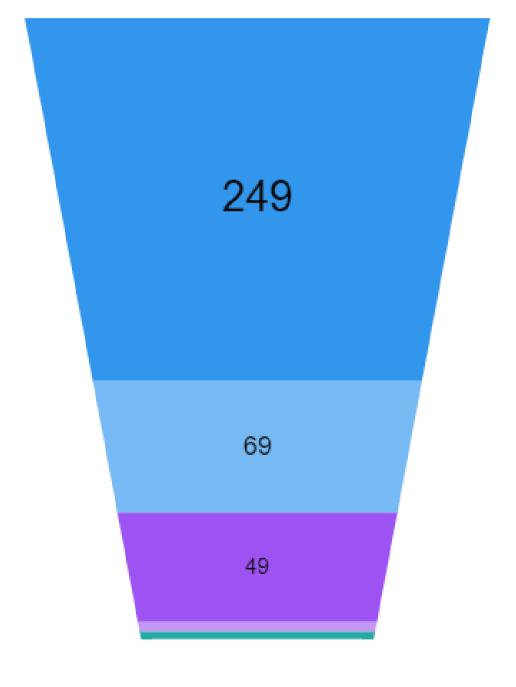
Our current repayment rate is **99.2%**:

- 49 clients have fully repaid their loans.
- 249 loan recipients are currently repaying the agreed monthly amount.
- **69** clients are currently on an agreed capital repayment holiday whilst requalifying.
- 4 loans remain temporarily suspended due to a change in personal circumstances., with the view of repaying again in future. This number has decreased from 6 previously suspended loans.
- 3 loans have been written off due to severe personal situations including mental health and domestic violence.

We have now received a total of <u>£777,800.16</u> in client repayments.

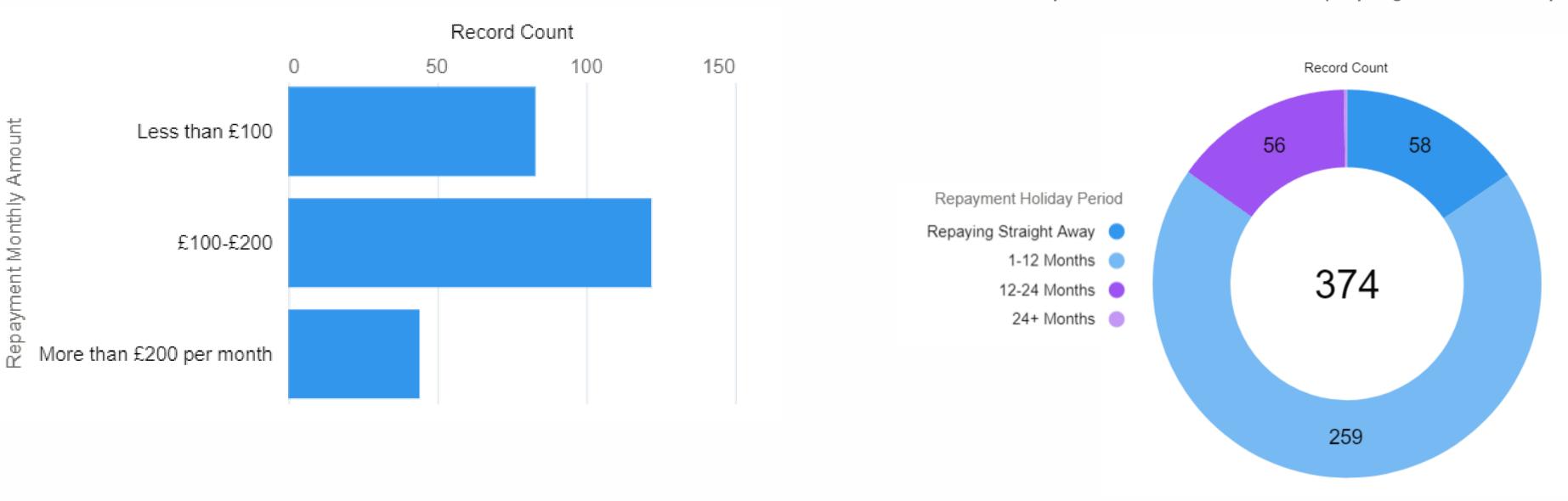


Record Count: 374



REPAYMENTS

Amongst those who are currently repaying, the average monthly repayment amount is currently **£135.97**.





Each client has their own personalised repayment schedule; some have a set repayment holiday, whilst others start repaying immediately.

IMPACT: EMPLOYMENT

208 clients (56%) have now requalified and are in work commensurate with their skills and experience.

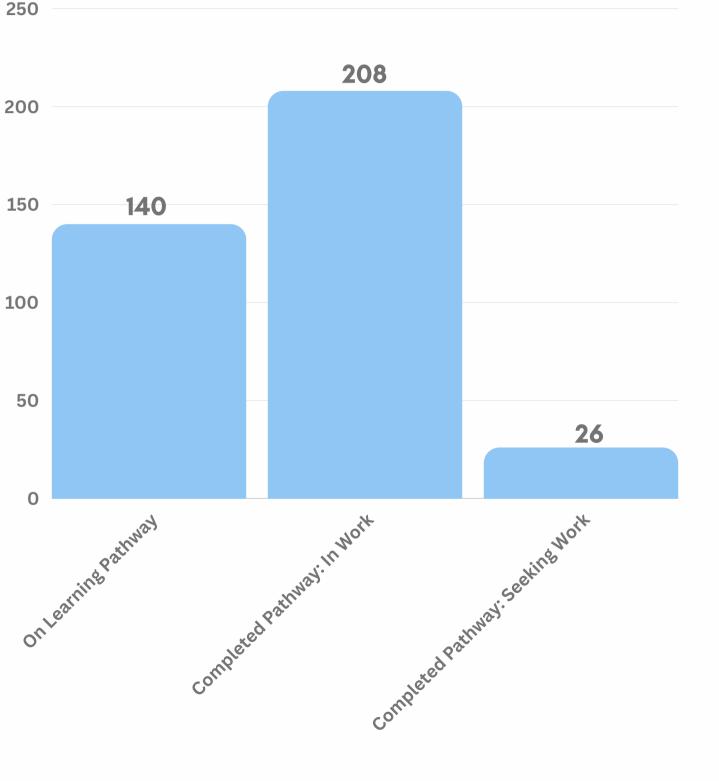
140 (37%) are still on their learning pathway, whilst 26 (7%) clients have recently completed their learning pathway and are actively seeking work, with the support of RefuAid.

The average annual salary of those now in work is



In contrast, 71% were on Universal Credit prior to requalifying





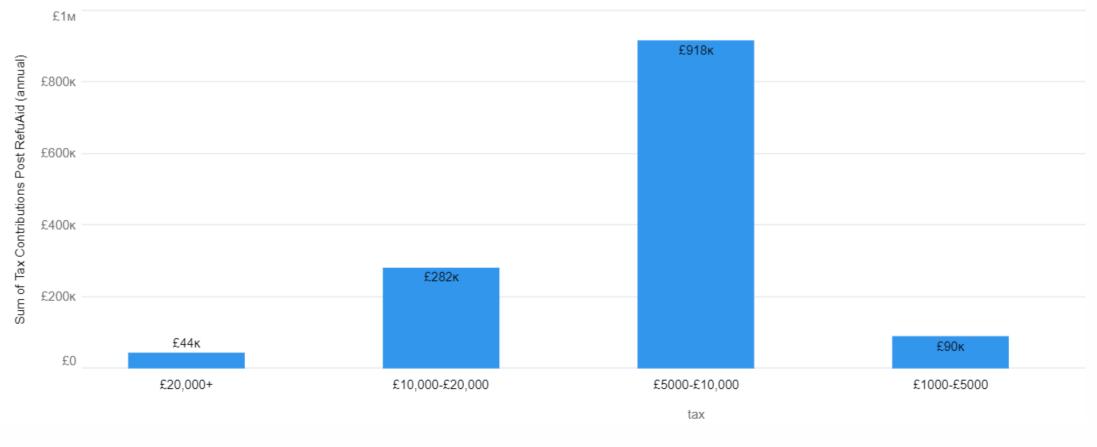
IMPACT: TAX CONTRIBUTIONS

The 208 loan clients who are now in work commensurate with skills and experience are now contributing

approximately £1,552,689 in tax and national insurance to the UK economy each year.

71% of these clients were on Universal Credit prior to requalifying, which was **costing** the UK taxpayer over £1.8million each year.

Requalified loan recipients are therefore contributing towards <u>a net</u> gain of almost £3.5million towards_the UK economy.









Dr Ayman joined RefuAid in 2019, studying for his OET on our Language: A Gateway Programme. After passing, he took out an Equal Access Loan to cover the cost of his professional re-accreditation and is now working as a Vascular Surgeon Registrar at Manchester University NHS Trust, earning over £50,000.

"I have been with RefuAid for more than three years. I would like to take the opportunity, particularly, to stress the importance of the loan granted by RefuAid. This loan helps refugee doctors a lot, especially payments of fees for exams, courses, transport, etc required during requalification, which would have constituted a great burden on a refugee doctor who relies on the Jobcentre to manage daily life matters and living expenses.

I cleared my exams in March 2021 and was granted GMC registration in July 2021 and am currently working as a Vascular Surgeon Registrar in Manchester, and repaying my loan instalments as agreed in the loan contract.

I would like to thank all the staff, volunteers and donors of RefuAid and hope my work in the NHS brings a smile to patients' faces and is a little part of giving back.

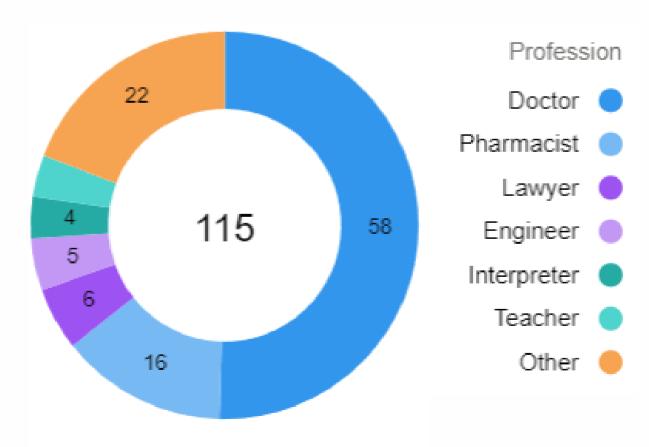
Thank you from the bottom of my heart"

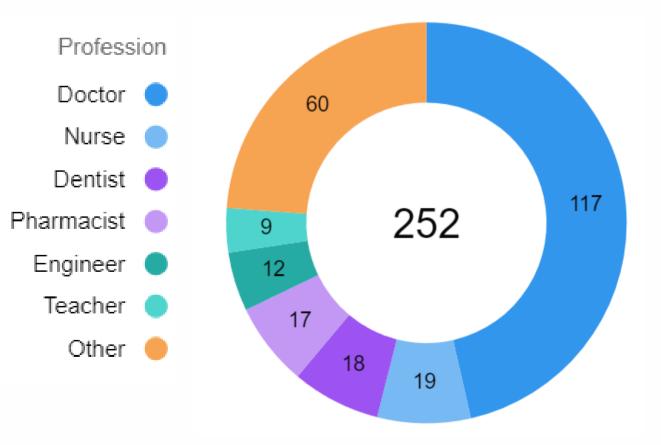
PIPELINE

The **immediate waitlist of 115** includes RefuAid clients who have already completed their required English Language qualification and require financial assistance to gain their UK accreditation and return to work.

currently studying on our language programme, order to return to work.

In addition, we have **252** experienced professionals many of whom will likely require financial support in





FUNDING

We are currently seeking funding to cover both loan capital and overheads for the coming years, to allow us to continue growing the Equal Access Loan Programme. Between May 2024 and April 2026, we aim

to lend over £1.6million.

We are seeking **donated loan capital**, which can continuously be re-lent, creating a sustainable and scalable source of funding.

EQUAL ACCESS LOAN PROGRAMME

<u>Moneyline Costs</u> Set Up Fee Loan Servicing Fee Total Moneyline Costs

Loan and Reaccreditation Caseworkers TOTAL PROGRAMME COST LOAN CAPITAL

OVERHEADS

Website and Office Costs Fundraising and Marketing Staff Travel Events SMT inc ENI & Pension Prism Fee (inc vat) **TOTAL**

TOTAL BUDGET TOTAL INC. LOAN CAPITAL RefuAid Hope.Resilience.Unity

May 23 - April 24	May 24 - April 25	May 25 - April 26
£6,000		
£30,284	£34,826	£40,050
£36,284	£34,826	£40,050
£69,360	£79,764	£91,729
£105,644	£114,590	£131,779
£675,000	£776,250	£892,688
£34,039	£39,145	£45,017
£2,678	£3,080	£3,542
£6,000	£6,900	£7,935
£1,095	£1,259	£1,448
£264,000	£303,600	£349,140
£72,000	£82,800	£95,220
£379,812	£436,784	£502,301
£1,409,956	£1,614,549	£1,856,731
£2,084,956	£2,390,799	£2,749,419

THANK YOU TO OUR CLIENTS, DONORS, **INVESTORS AND SUPPORTERS**



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